

SI No	Query	Reply
1	When are we planning to commence production of RS-13 and of the total number of 96 coaches how many is planned to be executed in FY17e?	As per contract. Supplies are planned to start from III Quarter.
2	Of the 386 nos of RS-10 driverless, how many were executed in 1QFY17 and what is the target for FY17e?	Will be executed as per contract terms.
3	Did we win the order for overhead inspection coaches from Indian railways? Is so how big was this order and when do we plan to commence execution of the same?	No
4	How much of MEMU/EMU orders do we have and what is the likely execution of the same in FY17e?	BEML has received 02 rakes ACEMU (18 coaches) contract from Railway Board. The contract will be executed during the FY 2016-17, for which free supply items are yet to be received.
5	Have we received the dozer order from defence? How big will be this order and when is the execution of this expected?	No
6	Under defence, have we started execution of ARV related order? If so how much of dispatch of ARV is planned in FY17e?	No.
7	What is the status of Bangalore and Delhi intermediate car orders? When are we expecting to receive these orders?	-
8	Are we technically qualified to participate in Mumbai metro orders?	-
9	When is the Vijayawada and Amaravati orders expected to get finalized? How much cars does each of these orders are for?	No comments at this stage.
10	What was the percentage contribution of spares & services in 1QFY17 and how much this is expected to be in FY17e?	Percentage contribution cannot be disclosed.
11	What is our current inventory, debtor and payable days?	Current Inventory and Trade Receivable position as of 30.06.2016 are furnished in Company's website.
12	As per the Chairman comment in our Annual report 2016 , we are targeting INR 3,300 crs of revenue? Post 1QY17 performance is there any change in this target?	Company is expecting to touch target revenue of Rs.3300 crs during FY 2016-17.
13	What was the major reason for the slippage of revenue in 1QFY17?	The reduction in revenue in Q1FY-17 compared to Q1FY-16 is mainly due to non-finalisation of tenders at customer end and subsequent non-receipt of orders in Mining Segment and also the sale of Metro Cars for RS-10 was only a labour contract with free material received from the customer. Hence, due to exclusion of material portion the sale value was less.