SI No	Query	Reply
1	What is the reason for poor Q1FY-17 Sales which slashed by 50% to Rs.295 crs?	The reduction in revenue in Q1FY-17 compared to Q1FY-16 is mainly due to non-finalisation of tenders at customer end and subsequent non-receipt of orders in Mining Segment and also the sale of Metro Cars for RS-10 was only a labour contract with free material received from the customer. Hence, due to exclusion of material portion the sale value was less.
2	What is the revenue from Mining, Railways and Defence in Q1FY-17?	Company is exempted from furnishing segment-wise data.
3	What are the margins for mining, railways and defence segment Q1FY-17?	Company is exempted from furnishing segment-wise data.
4	What will be the current order book and how much order is in pipeline as on date?	Current order book position as on 30.06.2016 is already furnished in Company's website.
5	What is the order book for Mining, Railways and Defence sector?	Company is exempted from furnishing segment-wise data.
6	What efforts is the company taking to showcase good performance as the company has consecutively for 6-7 quarters underperformed?	Orders for Mining & Construction equipment is expected to flow from 3rd Quarter. Further, with the commencement of RS-13 supplies and also improvement in supplies of defence equipment, Company's performance is expected to improve in 3rd & 4th Quarters.
7	Since the company is in promising sector of defence, railways and mining, how do you see company performing in FY-17 and FY-18?	Company is expected to do well in FY-17 and FY-18.
8	What is the debt and cash as on date?	Borrowing position as on 30.06.2016 is furnished in Company's website. Cash Flow details are as under –

8 (continued)

(Rs. Crs)

Particulars	30.06.2016	30.06.2015
Cash & Cash Equivalents	44.66	59.16