

“Kamat, Laxmi”

**Sub : Queries on Dec’ 14 quarter financials.**

<b>SI No</b>	<b>Question</b>	<b>Company’s Reply</b>												
1	What was the breakup of sales across the three segments - rail & metro, mining and defense?	End Dec’14, net sales of three segments are as under – <table border="1"><thead><tr><th>Segment</th><th>(Rs. Crs)</th></tr></thead><tbody><tr><td>Mining &amp; Construction</td><td>979.21</td></tr><tr><td>Defence</td><td>65.77</td></tr><tr><td>Rail &amp; Metro</td><td>484.30</td></tr><tr><td>Others</td><td>0.58</td></tr><tr><td>Total</td><td>1529.86</td></tr></tbody></table>	Segment	(Rs. Crs)	Mining & Construction	979.21	Defence	65.77	Rail & Metro	484.30	Others	0.58	Total	1529.86
Segment	(Rs. Crs)													
Mining & Construction	979.21													
Defence	65.77													
Rail & Metro	484.30													
Others	0.58													
Total	1529.86													
2	What is the current order book position breakup across the three segments?	The order book position as of 01.01.2015 is Rs. 6248 Crs (M&C-Rs. 1648 crs, Defence-Rs. 2528 crs, R&M-Rs. 2072 crs).												
3	Can you provide a breakup of the ‘Other income’ component.	Other income has increased in Q3 vis-à-vis Q2 mainly due to provision write backs.												
4	Can you please provide a breakup of inventory across segments.	The total inventory as on 31.12.2014 is Rs.2220 crs.												
5	What was the working capital outstanding and cash balance as of 31st Dec 2014	Working capital loan outstanding as on 31.12.2014 is Rs. 350 crs. Cash and Bank balance as on 31.12.2014 is Rs. 42 crs.												